



TASER® CEW End-User Applicant Certification Form

PRINT LEGIBLY AND CLEARLY PLEASE!

Which CEWs were you certified on (Check all that apply): ☐ M26 ☐ X26 ☐ X26P ☐ X2 ☐ X3

Rank: _____ Name: _____

Agency: _____ Email: _____

Phone: _____

Address/State/Zip: _____

New Certification: ☐ Annual Recertification: ☐

By signing below, I hereby acknowledge receipt of TASER's Version 20 Product Warnings. I understand that I must read and understand these warnings PRIOR to participating in any hands-on CEW drills required by the certification course.

Student Signature: **(REQUIRED):** _____

TASER Instructor Use Only

Instructor is required to verify that applicant has successfully completed all CEW User Certification/Recertification requirements.

Number of answers correct on written exam: _____ out of 50 for the X26, X26P, X2, and X3 (90% minimum)
_____ out of 45 for the M26 (90% minimum)

_____ Review entire Version 20 End-Use Certification Course PowerPoint Presentation(s).

_____ Demonstrate safe handling of CEW and cartridges and proper finger positions for safe handling, aiming, and firing.

_____ Safely control TASER CEW adequately when commanded "Arm - Spark - Safe" at random.

_____ Demonstrate the ability to safely load and unload the TASER CEW under stress.

_____ Remove and reinstall battery in TASER CEW correctly.

_____ Deploy a minimum of 2 live cartridges, placing both probes in preferred target zones.

_____ (X2 and X3 only) Utilize the ARC switch to re-energize deployed probes and give a warning arc.

I hereby certify that the above named applicant has satisfactorily completed all components of the TASER End-User Certification, or Annual Re-Certification, training program and is hereby certified as a user of this system for one year.

Attested by Certifying Instructor: _____
(Print Name) (Signature)

Date: _____ Location of Training: _____

***Do Not Send this Form to TASER International
Keep this Form for Department Training Records***



17800 N. 85th St., Scottsdale, Arizona 85255 * 480-991-0797 * Fax 480-991-0791 * www.axon.com

April 5, 2017

To: United States state, local and municipal law enforcement agencies

Re: Sole Source Letter for Axon Enterprise, Inc.'s Product Packages

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only available for purchase from Axon Enterprise. Axon is also the sole distributor of all Axon product packages in the States of AR, AZ, CA, CO, CT, DE, FL, GA, HI, IA, ID, IL, IN, KS, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OK, OR, PA, RI, SC, SD, TX, VA, VI, VT, WA, WI, WV, WY, and the District of Columbia.

Axon Product Packages

SOLE AUTHORIZED DISTRIBUTOR FOR TASER BRAND CEW PRODUCTS <i>Choose an item.</i>	SOLE AUTHORIZED REPAIR FACILITY FOR TASER BRAND CEW PRODUCTS
Axon Enterprise, Inc. 17800 N. 85th Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791	Axon Enterprise, Inc. 17800 N. 85th Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791

Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.

Sincerely,

A handwritten signature in black ink, appearing to read 'Josh Isner'.

Josh Isner
Executive Vice President, North American Sales
Axon Enterprise, Inc.

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TASER 60 ▾



TASER 60

5-year CEW payment plan | Latest weapons under warranty | Reliable budget line item

With the availability of federal asset forfeiture funds in question, we know how difficult it can be to prepare for major capital expenditures. TASER 60 offers you a clean solution, letting you pay in installments* for each Smart Weapon (/solutions/law-enforcement/in-the-field) over 5 years.

Here's how TASER 60 works:

Basic: For \$22 (X26P) or \$26 (X2) a month, you'll receive one Smart Weapon under warranty, one battery, on-site spares**, a holster, and two training cartridges.

Unlimited: For \$31 (X26P) or \$36 (X2) a month, you'll receive one smart weapon under warranty, a holster, 3 training cartridges/year, unlimited PPM's and unlimited duty cartridges.

Why TASER 60?

- Avoid large capital expenditures as federal asset forfeiture funding remains in flux
- Turn your CEW purchase into a reliable budget line item
- Achieve budget predictability
- Protect yourself with the latest Smart Weapon technology, under warranty

Contact us today for more information.

* As part of the TASER 60 program, you will be billed on an annual basis for your purchase.

* On-site spare devices are provided with the purchase of 30 or more devices.



TASER 60 
DOWNLOAD THE X2 PRICING PLAN

DOWNLOAD THE X26P PRICING PLAN

Enroll today

FIRST NAME

LAST NAME

EMAIL

JOB TITLE

PHONE NUMBER

AGENCY

AGENCY SIZE

Select...

COUNTRY

Select...

PRODUCT INTEREST

Select...

SUBMIT

Solutions

Law Enforcement

Self-Defense

Military

All Products & Accessories

Camera Mounts

Purchasing Options

[Law Enforcement Purchasing](#)[TASER 60](#) ▾[Law Enforcement Store](#)[Self-Defense Store](#)[Evidence.com Sign In](#)

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US (English) ▾

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TASER 60 UNLIMITED PLAN

		QTY	2017 PRICE LIST	TASER 60 UNLIMITED PLAN
	X26P	1	\$964.05	Included
	HOLSTERS	1	\$57.04	Included
	EXTENDED WARRANTY (5 YEARS)	1	\$297.75	Included
	3 TRAINING CARTRIDGES/YEAR FOR 5 YEARS (15 TOTAL)	15	\$379.35 <i>25.29 EA</i>	Included
	UNLIMITED DUTY CARTRIDGES FOR 5 YEARS	Unlimited	\$295.00* <i>29.50 EA (2 per yr)</i>	Included
	PPMS	Unlimited	\$179.98	Included
	TOTAL COST		<i>200 x \$2,172.11 = 434,422</i>	<i>\$31 / Month = 372.4R x 200 74,400 5 372,00</i>

BASIC: For \$22 (X26P) or \$26 (X2) a month, you'll receive one Smart Weapon under warranty, one battery, on-site spares*, a holster, and two training cartridges.

UNLIMITED: For \$31 (X26P) or \$36 (X2) a month, you'll receive one smart weapon under warranty, a holster, 3 training cartridges/year, unlimited PPMS, and unlimited duty cartridges.

*Estimated average use of 2 duty cartridges per year.

•10 handle minimum for the TASER 60 program eligibility.

•As part of the TASER 60 program, you will be billed on an annual basis for your purchase.

*Onsite spare devices are provided with the purchase of 30 or more devices.

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REV C



THE POWER OF TASER SMART WEAPONS

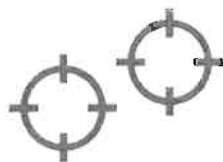
TASER WEAPONS HAVE PROVEN TO REDUCE OFFICER INJURIES BY 70%.



GET TO THE TRUTH

21 SECONDS

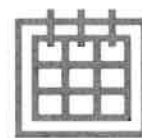
needed to immediately access firing logs provided by TASER Smart Weapon technology



ENHANCED PERFORMANCE

150% MORE

The PPM in the X26P offers up to 300 more deployments than the original DPM in the X26E



STRUCTURED PRICING

60 MONTHS

in the TASER 60 payment plan, which lets you pay over time for your weapons



TASER ASSURANCE PLAN (TAP) WITH TASER X26P PURCHASE

BENEFITS

FULL WARRANTY COVERAGE

Included throughout 5-year term (normally \$287.68)

NEW X26P CEW AFTER 5 YEARS

Guaranteed upgrade cycle

BUDGET CERTAINTY

Identify the exact yearly cost of your agency's TASER CEW program

UPGRADE TECHNOLOGY

At year 5, automatically receive the newest in-class model

PRICE LOCK SAVINGS

Protection from global inflation

CONSERVE CAPITAL


Make your budget dollars work harder

ON-SITE SPARE CEWS*

Officers experience zero downtime

Terms & Conditions: Offer valid for U.S. law enforcement agencies only. All other sales terms and conditions apply.

*On-site spare CEWs available for purchases of 30 or more devices only.

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INITIAL STARTUP COST PER OFFICER		
TASER X26P Handle		\$931.45
Holster		\$55.11
PPM		\$56.41
TOTAL		(\$1,042.97)
TASER CAM (optional)		\$548.96
TOTAL WITH TASER CAM		(\$1,591.93)

TAP PURCHASE

STARTUP COST (1 OFFICER)	
Initial Startup Program Cost	\$1,042.97
Year 1 Payment (At Time of Initial Startup)	\$197.22
Year 2 Payment	\$197.22
Year 3 Payment	\$197.22
Year 4 Payment	\$197.22
Year 5 Payment (New Replacement X26P)	\$197.22
TOTAL YEAR 5 COST	(\$2,029.07)

STARTUP COST WITH TASER CAM (1 OFFICER)	
Initial Startup Program Cost	\$1591.93
Year 1 Payment (At Time of Initial Startup)	\$306.98
Year 2 Payment	\$306.98
Year 3 Payment	\$306.98
Year 4 Payment	\$306.98
Year 5 Payment (New Replacement X26P/TASER CAM)	\$306.98
TOTAL YEAR 5 COST WITH TASER CAM	(\$3,126.83)



TASER

TASER ASSURANCE PLAN (TAP) WITH TASER X2 PURCHASE

BENEFITS

FULL WARRANTY COVERAGE

Included throughout 5-year term (normally \$329.39)

NEW X2 CEW AFTER 5 YEARS

Guaranteed upgrade cycle

BUDGET CERTAINTY

Identify the exact yearly cost of your agency's TASER CEW program

UPGRADE TECHNOLOGY

At year 5, automatically receive the newest in-class model

PRICE LOCK SAVINGS

Protection from global inflation

CONSERVE CAPITAL


Make your budget dollars work harder

ON-SITE SPARE CEWS*

Officers experience zero downtime

Terms & Conditions: Offer valid for U.S. law enforcement agencies only. All other sales terms and conditions apply.

*On-site spare CEWs available for purchases of 30 or more devices only.

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INITIAL STARTUP COST PER OFFICER	
TASER X2 Handle	\$1066.00
Holster	\$68.15
PPM	\$56.41
TOTAL	(\$1,190.56)
TASER CAM (optional)	\$548.96
TOTAL WITH TASER CAM	(\$1,739.52)

TAP PURCHASE

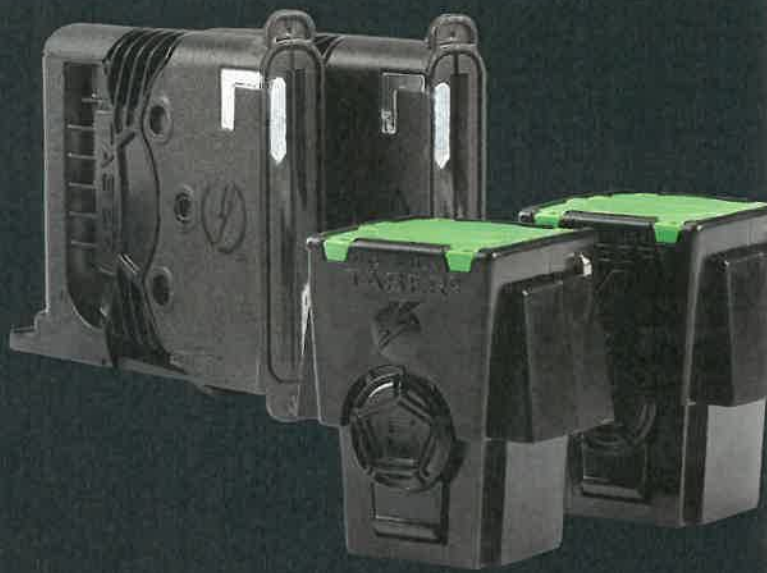
STARTUP COST (1 OFFICER)	
Initial Startup Program Cost	\$1,190.56
Year 1 Payment (At Time of Initial Startup)	\$218.54
Year 2 Payment	\$218.54
Year 3 Payment	\$218.54
Year 4 Payment	\$218.54
Year 5 Payment (New Replacement X2)	\$218.54
TOTAL YEAR 5 COST	(\$2,283.26)

STARTUP COST WITH TASER CAM (1 OFFICER)	
Initial Startup Program Cost	\$1739.52
Year 1 Payment (At Time of Initial Startup)	\$328.30
Year 2 Payment	\$328.30
Year 3 Payment	\$328.30
Year 4 Payment	\$328.30
Year 5 Payment (New Replacement X2/TASER CAM)	\$328.30
TOTAL YEAR 5 COST WITH TASER CAM	(\$3,381.02)



UNLIMITED CARTRIDGE PLAN

Know that you'll have the cartridges you need with Axon's Unlimited TASER Cartridge Plan. Turn your cartridge purchases into a predictable budget line item for \$9.99 a month.



WHAT YOU GET



**3 TRAINING
CARTRIDGES
PER YEAR**



$\times \infty$

**UNLIMITED DUTY
CARTRIDGES**



$\times \infty$

**UNLIMITED
PPMS**

=

\$9.99

Per User / Per Month

PRICE YOU PAY

WHAT YOU SAVE

**STANDARD
CARTRIDGES**

**Typical 5-Year
Purchase
\$821**

VS

**Unlimited
Cartridge Plan
\$599.40**

=

**\$221.60
5-YEAR SAVINGS**

**SMART
CARTRIDGES**

**Typical 5-Year
Purchase
\$989**

VS

**Unlimited
Cartridge Plan
\$599.40**

=

**\$389.60
5-YEAR SAVINGS**

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REV B

axon.com/cartridges



AXON PROFESSIONAL SERVICES

Axon's professional services help agencies introduce TASER Smart Weapons or Axon cameras to their departments with proper implementation and training. Our two packages cover Evidence.com configuration and use, device setup, configuration and troubleshooting, and other essential services.

SMART WEAPONS PROFESSIONAL SERVICES:

	STARTER PACKAGE \$2,500	FULL-SERVICE PACKAGE \$17,500
COVERAGE	Covers up to 150 ¹ Smart Weapons.	Covers up to 2,000 ¹ Smart Weapons.
SESSION DURATION	1 Day	Up to 4 Days
TOPIC / DELIVERY		
System Setup & Configuration (Evidence.com and Evidence Lite)	Virtual	On-site
Evidence Sync & Evidence.com Training	On-site	On-site
System Admin & Troubleshooting (Evidence.com)	On-site	On-site
Smart Weapons Troubleshooting Training	On-site	On-site
INCLUDED SERVICES:		
User Setup & Smart Weapon Assignment	Yes	Yes
Initial Smart Weapons Inspection (New SWs)	Yes	Yes
Two-Day Product-Specific Instructor Course with One-Time Recertification ²	—	Yes

ADDITIONAL SERVICES:

- Add two-day product-specific instructor course to Starter Package² - \$4,350
(one package accommodates up to 10 instructors; additional package can be purchased)
- M26 and X26E CEW program assessment (free service)

¹Additional packages at \$2,000 per 250 devices.

²Single CEW platform only. Does not allow for inclusion into regular CEW Instructor course track as a recertification.
TASER devices are part of the Axon network.



CAMERA AND SOFTWARE PROFESSIONAL SERVICES:

	STARTER PACKAGE \$2,500	FULL-SERVICE PACKAGE \$15,000
COVERAGE	No unit limit	No unit limit
SESSION DURATION	1 Day	Up to 4 Days
ADMIN TRAINING / DELIVERY		
Evidence.com Configuration	Virtual	On-site
Axon Dock Configuration	Virtual	On-site
Axon Device Configuration	Virtual	On-site
System Admin, Armorer, Records Training	On-site	On-site
USER TRAINING & ACCOUNT MANAGEMENT		
End User Go-Live Training	On-site* (One session)	On-site (Two days, up to six sessions)*
On-site Train-the-Trainer	—	Yes
Dedicated Project Manager	—	Yes
Weekly Project Planning Call	—	Yes
Customized Project Plan	—	Yes

*Additional training days offered at \$2,000 per day.

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TASER ASSURANCE PLAN



WHAT IS THE TASER ASSURANCE PLAN (TAP)?

TAP is a service plan that combines warranty coverage on your current handles with an automatic refresh unit every 5 years. Minimizing the chance an officer goes on duty without a Smart Weapon, TAP includes on-site spare units, as well as an extended warranty at no additional cost through the life of the agreement. TAP allows you to protect your present and plan for your future.

WHO USES TAP?

Over 3,500 proactive agencies have used TAP as a way to maintain their TASER program in the most cost-effective way possible. TAP is quickly becoming the product planning tool of the future, and is helping agencies realize up to a 33% savings (almost \$500 per weapon) over the life of the contract. It allows you to buy life-saving devices as an operational line item rather than as a one-off capital expenditure.

WHY USE TAP?

1. Free "No Questions Asked" warranty
2. Automatic refresh of units
3. On-site spares
4. Budget certainty

WANT TO LEARN MORE?

Contact your sales representative
or visit [axon.com/tap](https://www.axon.com/tap)

800-978-2737

TASER devices are part of the Axon network

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MPC0243 REV B

TOWN OF RIVERDALE PARK CASE STUDY



DEPARTMENT PROFILE

AGENCY
Riverdale Park, MD

INDUSTRY
Law Enforcement

COUNTRY
United States

PERSONNEL
32

TECH SOLUTION
TASER X2 & TASER Assurance Plan

WEBSITE
riverdaleparkmd.info/police

ACKNOWLEDGEMENTS
Special thanks to Lieutenant Andrew Powell, Riverdale Park PD, for his expertise and support on this project.

SUMMARY

When the Riverdale Park PD needed to upgrade their decade-old TASER technology but were constrained by budget, TASER authorized the agency to spread their expense over five years through a program called the TASER Assurance Program (TAP). This plus other benefits helped reduce the overall cost of new devices by approximately 34%.

AGENCY

The Riverdale Park PD serves the town of Riverdale Park, Maryland, a town of 6,690 people and 2,172 households near the University of Maryland, three miles northeast of Washington, D.C. The agency employs 32 law enforcement personnel, including 22 officers.

CHALLENGE

In 2013, Riverdale Park recognized the need to fiscally prepare for important purchases when they realized their TASER devices were nearly a decade old and overdue for a replacement. While they could afford an upgrade now, they knew they needed to prepare for a replacement 5 years down the road (useful life of a Smart Weapon). They sought a way to acquire the new technology their citizens deserved in a way that the town's budget could handle over the long term.

SOLUTION

TASER International worked with the agency to enroll them in the TAP Program, which helped flatten the cost over the next 5 years. The TAP arrangement allowed the town of Riverdale Park to convert a large, periodic equipment purchase into an affordable ongoing line item. The program also provided them with an onsite spare device at no additional charge, guaranteed the devices with a full warranty for the entire five-year term, and set them up for a full upgrade to the latest technology in the future.

"[TAP IS] A NO BRAINER...A WIN-WIN FOR EVERYONE."

**CHIEF DAVID C. MORRIS,
RIVERDALE PARK PD**

CONCLUSION

Despite the challenges of being a small agency in a town with budgets constrained by macroeconomic recession, the Riverdale Park PD worked with TASER International to acquire the equipment they needed with a payment plan they could manage. And with an additional onsite device and warranty protection for five years, the agency was able to confidently serve their citizens without the worry of unexpected costs or downtime.

For more information or to read Lt. Powell's academic paper written for The Johns Hopkins University's Police Executive Leadership Program regarding Riverdale Park's experience, visit TASER.com/TAP.

